

May 2023  
Volume 49 • Issue 3

# Banknotes

## Celebrating 35 Years



### Community Bankers School



Community Bankers  
School to Graduate 35<sup>th</sup> Class  
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Illinois Bankers Attend ICBA Live  
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CBA's 49<sup>th</sup> Annual Convention & Expo  
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# KEY CHANGES

## in Fair Hiring in Banking Act Section 19 Regarding Criminal History

Patti Tobin, Producer, Financial Practices Division

Community BancInsurance Services, A Gallagher Company, Springfield, IL



On December 23, 2022, the James M. Inhofe National Defense Authorization Act for Fiscal Year 2023 (NDAA), which contained the Fair Hiring in Banking Act (Act), was signed into law and became immediately effective. The Act provides significant amendments to Section 19 of the Federal Deposit Insurance Act (12 U.S.C. § 1829) (Section 19):

Federal Deposit Insurance (FDI) Act (12 U.S.C. 1829), enacted by the U.S. Congress in 1950, generally prohibits individuals convicted of certain crimes from becoming employed by, or participating in the affairs of, an FDIC-insured depository institution (IDI). This prohibition applies to any person convicted of, or who has entered into a pretrial diversion or similar program (program entry) for, a criminal offense involving dishonesty, breach of trust or money laundering. However, under certain circumstances, the law permits the FDIC to grant written consent to allow a covered individual to be employed by or participate in the affairs of an IDI. For an individual to obtain such written consent, an application must be filed with the FDIC. Notably, the Act excludes from the scope of Section 19 certain categories of offenses; that is, no consent application is required. The following is a description of prominent changes to Section 19.

**Certain Older Offenses Excluded** — The Act excludes from the scope of Section 19 offenses that occurred seven or more years ago. Likewise, if an individual was incarcerated with respect to the offense and it has been five years or more since the individual was released from incarceration, that offense is excluded. If an individual committed an offense when they were 21 or younger, and if it has been more than 30 months since the sentencing for that offense occurred, the Act excludes the offense from the scope of Section 19. Note that these exceptions for certain older offenses do not apply to the federal offenses listed under 12 U.S.C. § 1829(a)(2), which continue to be subject to at least a 10-year prohibition period.

**De Minimis Offenses That Do Not Require an Application** — Under certain circumstances — generally involving relatively minor (de minimis) offenses — a person with such an offense is not required to submit an application; the FDIC's consent is deemed automatically granted. The FDIC's regulations (FDIC's Filing Procedures under Part 303, Subpart L) address several categories of de minimis offenses. The Act requires that any additional de minimis offense criteria that the FDIC may designate, by



rule, must include specific criteria regarding confinement criteria and offenses involving insufficient funds checks. The Act also excludes from the scope of Section 19 “designated lesser offenses,” including the use of a fake form of identification, shoplifting, trespass, fare evasion and driving with an expired license or tag, if one year or more has passed since the applicable conviction or program entry. To the extent these statutory exclusions conflict with existing regulations, the statutory exclusions apply.

### Crimes Excluded from the Definition of Criminal Offenses Involving Dishonesty —

The Act excludes from the definition of “criminal offense involving dishonesty” (1) misdemeanor criminal offenses committed more than one year before the date on which an individual files an application, excluding any period of incarceration, and (2) an offense involving the possession of controlled substances.

### Expunged, Sealed and Dismissed Offenses —

The Act excludes from the scope of Section 19 an offense where: 1) there is an order of expungement, sealing or dismissal that has been issued in regard to the conviction in connection with such offense; and 2) it is intended by the language in the order itself, or in the legislative provisions under which the order was issued, that the conviction shall be destroyed or sealed from the individual’s state, tribal or federal record, even if exceptions allow the record to be considered for certain character and fitness evaluation purposes.

### FDIC Review of Section 19

Applications The Act prescribes standards for the FDIC’s review of applications submitted under Section 19. The FDIC will process new and pending applications under the provisions of the amended law. Prospective applicants may contact the appropriate regional office as instructed on the FDIC’s website for Section 19 Applications.

### FDIC Actions Related to the Changes During 2023 —

The FDIC will update its application form, industry guidance and its implementing regulations (FDIC’s Filing Procedures under Part 303, Subpart L) governing applications under Section 19 to comply with the changes under the Act.

### Previously Issued Actions Under Section 19 —

The FDIC currently publishes and maintains on its Enforcement Decisions and Orders webpage all previously approved or denied Section 19 applications (Orders) that were not sponsored by an IDI. The FDIC also publishes on the same webpage letters (Section 19 Letters). The FDIC issues Section 19 Letters to certain individuals who have committed crimes that are subject to Section 19. The letters inform these individuals that Section 19 prohibits their (further) employment or participation in the affairs of any IDI. During 2023 and on an ongoing basis, the FDIC will review all previously issued Orders and Section 19 Letters to determine



whether, in light of the Act, particular Orders and Section 19 Letters should be terminated (as to Orders) and removed from the webpage (as to both Orders and Section 19 Letters).

In summary, this change to section 19 (FDIC) and similar codes for OCC, NCUA and Fed — now allow “sealed” records to be effective as a means of expungement so that these criminal histories will no longer have to be reported by a job applicant or used by the bank in its background check.

In addition, there are many other changes that relax the rules so fewer criminal histories will be disqualifying. Also, more offenses age out quicker or are dropped if the offender was under 21 at the time.

A hard 10-year ban before a person can apply for a waiver was unchanged, related to several federal banking or money laundering-related crimes including bank fraud, obstructing a bank exam, etc.

Some of the actions required of the FDIC to implement the law are still in progress (particularly amending rule Part 303, related forms, and terminating some past orders that disqualified some individuals).

**The majority of our insurers do not anticipate changes in their underwriting approach on this subject. Rather, while the law impacts hiring decisions, they feel it does not impact insurability under the FI Bond. Should any member bank have any questions regarding a specific individual, we are happy to address such concerns with the community bank employer on a case-by-case basis. ■**

*For questions on this subject, please contact Community BancInsurance Services, A Gallagher Company, the exclusively-endorsed insurance representative of CBAI/CBSC. Ask for Patti Tobin, CIC, insurance advisor, area financial institutions director at 217/414-4485 or patti\_tobin@ajg.com.*

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## COMMUNITY BANKERS SCHOOL TO GRADUATE 35<sup>TH</sup> CLASS

**T**his year, CBAI's Community Bankers School (The School) will graduate its 35<sup>th</sup> class.

(The School has graduated students every year with the exception of 2020 when COVID-19 prevented it from being held.) Featuring a nationally recognized faculty and an intensive, well-rounded curriculum that provides a broad overview of community banking, The School consists of two, one-week sessions at Illinois Wesleyan University in Bloomington. Topics covered in Class I include compliance, accounting, commercial and consumer loan documentation, collections, bank security, auditing, investments and technology, while Class II focuses on management aspects.

It seems only fitting that one of the graduates of the very first class is currently serving as the CBAI Chairman. Doug

Parrott, president/CEO, State Bank of Toulon, had only been in banking for five years when he asked current bank management if he could attend The School in 1987. Although he was hired as a lender, he knew that continuing his education would allow him opportunities in all aspects of banking, including management and investments. Shortly after attending, he began working with investments at the bank. Parrott contends that what he learned at CBS helped make that transition possible.

"Having that initial experience with investments at The School helped me learn faster. Without The School, I don't think I ever would have become a more well-rounded employee that allowed me to move up into executive management."

Although the knowledge gained in his two years at CBS was extremely valuable, just as important to Parrott were the friendships he made while attending. "We had over 50 students in our first class and many of them are still my good friends today. We continue to have a social network we can rely on to ask questions pertaining to our bank and to see what other banks are doing. When the second-year class came in, we went from 50 to over 100 community bankers we could network with and rely on throughout our careers."

Jeff Rabenort, a graduate of The School's second-year class, agrees. "I was in the second Community Bankers School class, but we had the opportunity to associate with the inaugural class, which is how I became friends with Doug Parrott and several others that I talk with still today. It was very educational, as you learned

about the areas that make up bank business, including lending, investments, operations, retail and deposits, interest rate management — the list goes on and on. Working together in groups was a very beneficial exercise. We had a great time, but we have continued to benefit from this experience because the networking carries forward today.” A former community banker, Rabenort currently serves as CBAI’s vice president of member services, downstate Illinois.

One of Parrott’s closest friends from that first graduating class is Greg Ohlendorf, president/CEO of First Community Bank and Trust, Beecher. Ohlendorf had only been in banking for just 18 short months when he made the leap to attend The School. A graduate of Illinois Wesleyan, Ohlendorf was excited about the idea of returning to his alma mater.

“I was just a pup lender,” recalls Ohlendorf. “I didn’t know what I didn’t know until I attended The School. I will never forget my complete naivety. One of our speakers taught us about bulk filing for sorting checks with the proof machine, which at the time, we did by hand. We all thought it was the dumbest thing we had ever heard, and we were less than kind in our evaluations because we thought we would never use it. A year later, I



helped my bank implement bulk filing. I learned so many things about areas I wasn’t involved with at the bank. The School offers such a broad curriculum that exposed me to all areas of the bank beyond my day-to-day job. It really accelerated my understanding of banking.”

Like his friend and classmate, Ohlendorf has enjoyed much success since his Community Bankers School days. In addition to his duties running the more than \$200 million bank in Beecher, Ohlendorf is extremely involved with the ICBA’s ThinkTECH Accelerator program and has spoken to several groups and conferences regarding banking innovations and fintechs. “Banking is a hyper-competitive world. By working in the fintech space, we can help bring technology to our customers that we can’t develop on their own, whether it be by offering our customers more services, improving the bank’s internal workflow processes or expanding our digital experience. We are now able to do so many things more than we could with just

our main provider. We want community banks to stay locally owned and relevant. I am going to spend the balance of my career standing on the highest mountain so I can tell this story,” said Ohlendorf.

After he graduated, Ohlendorf also taught at The School for 10 years, including investments, bank service pricing and operations. “Being able to teach my fellow bankers was a lot of fun,” said Ohlendorf.

Ohlendorf feels lucky to have experienced the wonderful benefit of getting to meet his peers and maintain those relationships for the past 35 years. He credits The School with giving him an appreciation and understanding of other types of banks and other types of markets. Ohlendorf agrees that the networking aspect is an extremely beneficial component of attending.

“Having people you could call on and ask questions, and having friends in the industry beyond those who worked at your bank, has been priceless throughout my career. Doug Parrott, Bill Sandiford, (First Robinson Savings Bank, N.A.)





and I met on day one. We studied, and learned, and goofed off and created friendships that have lasted a lifetime. It was such a special time in my career,” said Ohlendorf.

Wayne Wrage, president, Bank of Yates City, agreed, saying “As a student of the first graduating class of 1988, I can now look back on myself and my fellow classmates to see how this school laid the building blocks of many successful careers. The education opportunities provide young bankers with the skills they need to achieve upper-level management positions. For me, the school also built a network of friends and colleagues that will last a lifetime.”

Both Parrott and Ohlendorf wanted their own employees to benefit from The School experience, as well, so they continually send up-and-coming employees from their respective banks. In fact, Parrott’s son, Adam, vice president, Bank of Yates City, and Ohlendorf’s son, Cameron, vice president – commercial loans, First Community Bank and Trust, Beecher, are both CBS graduates, as well.

“We have probably sent eight employees to The School, including this year. The knowledge they gain at The School has allowed them to come back to our bank with more interest and capability in different areas of the bank. This provides them the opportunity not only to grow in their career but also as a part of our bank,” said Parrott.

Ohlendorf agreed, saying “We have sent about 10 individuals to The School,

including my son, Cameron. I wanted them to have the opportunity to make friends in the business and create a network. Today, you get hired on as a lender, as a compliance person, or as a marketer and you can quickly be siloed into that position. I don’t think that’s good. I think people need to learn to be bankers, not just marketing people, operations people or lenders. What is better than a broad-based curriculum to help up-and-coming employees learn about duties outside of their everyday jobs? If you don’t have any exposure to other departments, you don’t have any appreciation for what your co-workers are doing. It really does broaden people and shows them a lot more about how to run a whole bank, not just part of a bank.”

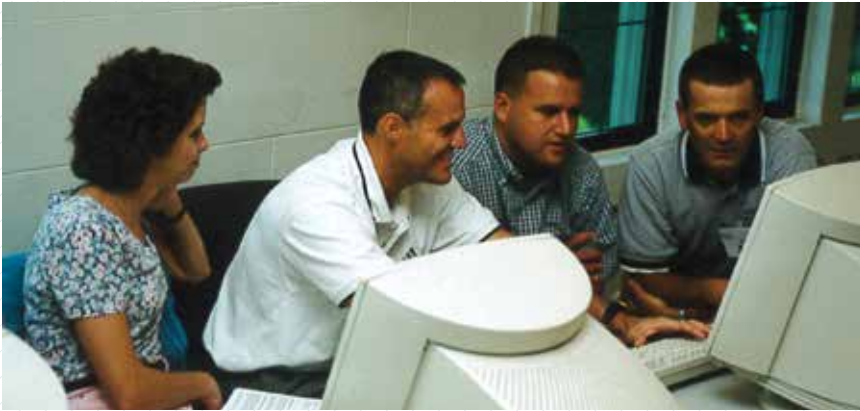
According to Parrott, another positive that came out of the Community Bankers

School was the creation of CBAI’s Career Development Division (formerly Young Bankers Division.) Attending The School is what initially spurred the discussions regarding how the networking and professional development that they had gained at The School could be continued. Those discussions springboarded into the foundation of CBAI’s Career Development Division (CDD). CDD is currently a nearly 200-member strong network of career-aspiring community bankers who meet twice a year to interact with peers, share ideas and gain leadership training. Every Community Bankers School graduate is gifted a complimentary one-year CDD membership.

Rabenort also became very involved with CDD after graduating from The School. “When the Career Development Division was created, it gave us a chance to carry those relationships forward and keep learning! From that came involvement in the association itself. It was and still is a great process, but we need young bankers to take advantage of this opportunity to further their knowledge and get involved. Community banking can be a rewarding career!”

More than 30 years later, a lot has changed, but The School’s core remains the same. Wesley Veach, loan officer, First Robinson Savings Bank, N.A., is





a recent CBS graduate and the current CBS Committee chair. He shared a similar sentiment. “The biggest benefit was being able to build relationships with other bankers from similarly-sized banks. I feel like I really was able to benefit from the networking. I learned how different banks operate with their processes and how they work differently from our bank,” said Veach.

The graduates had simple advice for community bankers who are considering attending The Community Bankers School. “Take advantage of this opportunity to further yourself in the banking industry,” said Veach.

“Go there with an open mind,” suggests Parrott. “Experience and learn and socially network. I think back to when we went and stayed in a dorm. I really feel that those who are not in a dorm are missing out. It is more valuable when everyone is together.”

“Being involved with ICBA, I know that our school has a national reputation. Community bankers attend from other states because ours is considered to be THE banking school. Many of our current CBAI Board members have attended The School, which is another testament to its quality,” concluded Parrott.

Ohlendorf had advice for community bank executives, as well. “I would tell bank management to send anybody that they think has potential within their bank, anyone who could be a key player in the future, irrespective of their title. Send young people, and send them early, so they

can see how cool it is to be a community banker and teach them that community banking can be a great career.”

“I really feel like this school is important, and I am so happy that it has survived and thrived. You keep doing what you’re doing and we’ll keep sending people,” promised Ohlendorf.

The 2023 session opens Sunday, July 9, and concludes Friday, July 14. Class I and II meet concurrently. To be admitted to CBS, applicants must be current employees of a community bank and either a high school graduate with three years of banking experience or a college graduate with one year in banking.

Enrollment for the 2023 Community Banking School is open now! Visit [www.cbai.com](http://www.cbai.com) or contact Melinda McCelland at [melindam@cbai.com](mailto:melindam@cbai.com) for more information. The registration deadline is July 1, 2023, so make an investment in your future that will last a lifetime! ■



## The Community Bankers School is an intensive program designed for today’s community bank professionals. Students gain:

- background and experience for broader responsibilities and greater effectiveness;
- a broad understanding of the overall deposit, credit and investment functions of a community bank;
- an appreciation for customer service and an active business-development program;
- insight into a community bank’s overall operations responsibilities and techniques for integrating technology into the bank’s strategic plan;
- the opportunity to compare and share experiences with peers, instructors and senior bankers;
- the invaluable student notebook which contains course outlines, supplemental reading materials, as well as exhibits and sample forms; and
- the ability to immediately contribute to the overall success of the bank.

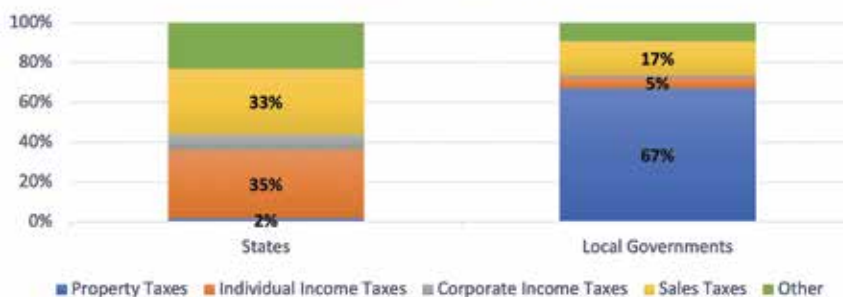
# Municipal Finances

## Persevere During Recessions

*Dana Sparkman, CFA, Senior Vice President/Municipal Analyst*

As we move through 2023, the possibility of a recession is at the forefront of most investors' minds. Fortunately, most municipalities are in a good starting place for a downturn. Tax revenue has soared recently, and federal aid has also helped to boost the balance sheet of state and local governments. Many issuers have reported record-high budget surpluses and/or all-time high reserve levels. Municipal bond defaults have been very low at only 0.04% in 2022, down by over 21% from 2021 levels according to Bloomberg data. Further, municipalities generally have weathered economic downturns very well, largely due to resilient tax revenues.

**Tax Revenue Breakdown for State and Local Governments - Q3 2022**



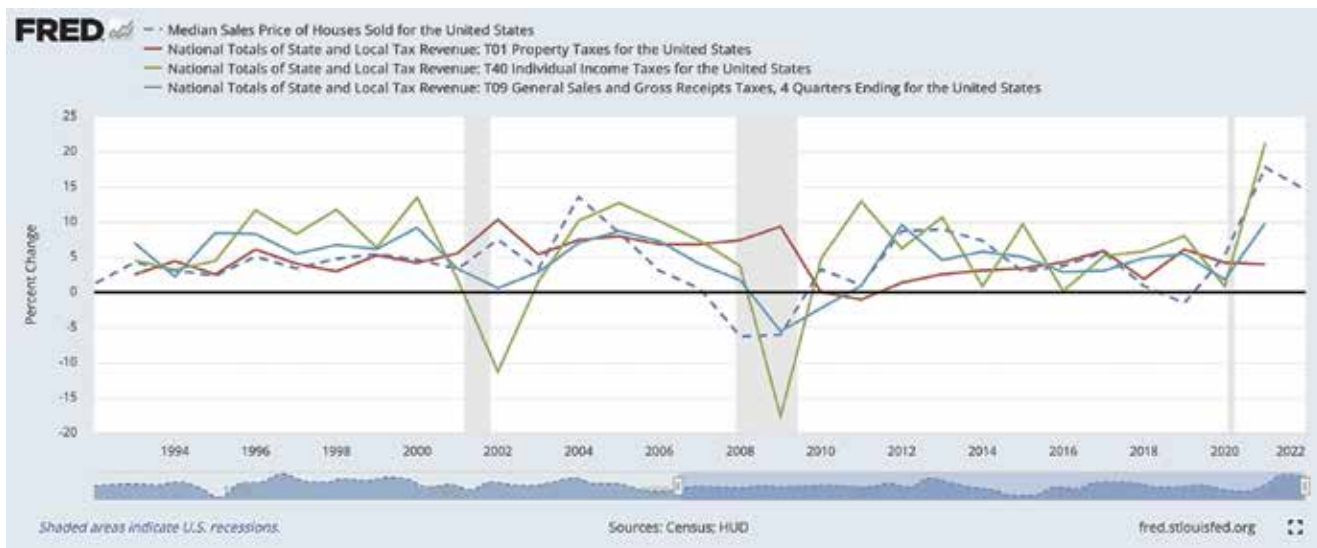
Source: U.S. Census Bureau QTAX

Most local governments rely heavily on ad valorem, or property tax revenue, as shown in the chart above. Property tax revenue rarely declines on a broad basis, but when it does, it tends to lag the economy. Federal Reserve Economic Data (FRED) reveals that while median home sales prices fell by over 6% in 2008 and 2009, property tax revenue

increased at the same time, was flat in 2010 and fell by only about 1% in 2011 before it continued a positive trajectory. This is the only time total property tax revenue has declined since at least 1992. Given the recent boom in home prices, it is unlikely that assessed valuations would decline if we encountered a mild recession in 2023.



Sales tax revenues, the second largest source of tax revenue for both state and local governments, also declined for the only time since 1992, during the Great Recession: 5.6% in 2009 and 2.3% in 2010.



Sales tax revenues, the second largest source of tax revenue for both state and local governments, also declined for the only time since 1992, during the Great Recession: 5.6% in 2009 and 2.3% in 2010. Sales tax revenue experienced a slowing of the growth rate, but not a decline, during the 2001 and 2020 recessions. However, income tax revenues, a major revenue source for state governments but not usually local governments, are highly correlated with economic activity. In two of the last three recessions, aggregate income tax revenues declined significantly: 11.3% in 2002 and 17.6% in 2009. Despite these declines, state revenues recovered quickly and have since grown tremendously.

On the other hand, economic downturns can worsen existing credit issues and impair elastic revenue streams. Moody reports that the frequency of municipal bond defaults increased during and after the Great Recession, with an average of five new issuer defaults per year from 2008–2017 compared to an average of two new defaults per year over the past 50 years. According to Moody, there were 38 defaults from 2008–2017, excluding Puerto Rico. From 2018–2021, there has been only one default of a Moody’s-rated issuer. However, when expanding the view to include both rated

and non-rated issuers, there were 57 issuers that defaulted in 2021 and 52 issuers in 2022, according to Bloomberg. This demonstrates the additional risk associated with non-rated municipal bonds, with most of those defaults in the health care and development sectors.

In fact, health care and development bonds, together, have accounted for more than 70% of all municipal bond defaults each year since 2018. Issuers without tax support in the health care sector have had a volatile few years since the beginning of the pandemic. Margins have been pressured further by inflation and high labor costs amid a nursing shortage.

The credit quality of development districts can vary widely depending on location and primary revenue sources. In some areas, commercial real estate values are depressed as the “work-from-home,” or hybrid work models, weaken demand for office space. Also, bonds issued by Tax Increment Financing (TIF) districts or other development districts may be repaid from a narrow, economically sensitive revenue stream. For example, TIF bonds are usually secured by a tax on an increase in the assessed valuation of that district following a project or improvement. If the value of that area remains flat or declines, revenues may not be sufficient to repay the bonds as

planned. In other cases, development bonds may be secured by a tax derived from sales in a specific area, which could be disproportionately affected by an economic downturn depending on the types of businesses in the district.

While past performance is no guarantee of future results, most municipalities are well-prepared for a downturn and may not even see much, if any, decline in tax revenues. However, idiosyncratic risks remain particularly within the health care and development sectors, and other weak credits may be further impaired by a recession. Investors should cautiously monitor holdings of these types of bonds, particularly if they are non-rated and don’t carry any additional bondholder protection. ■



*Dana Sparkman, CFA, is senior vice president/municipal analyst in The Baker Group’s Financial Strategies Group. She manages a municipal*

*credit database that covers more than 150,000 municipal bonds, providing clients with specific credit metrics essential in assessing municipal credit. Sparkman earned a bachelor’s degree in finance from the University of Central Oklahoma, Edmond, as well as the Chartered Financial Analyst designation. Contact: 405/415-7223, dana@GoBaker.com.*

# COMMUNITY BANKING **IT'S OUR TIME TO SHINE**

*Rebeca Romero Rainey, ICBA President & CEO*

To me, the community bank story is personal. Growing up in a small town and seeing first-hand the impact community banks make shaped not only my career path but also how I define community. I witnessed how a bank's connection to its neighbors brings hope, prosperity and continued purpose for so many, demonstrating the importance of supporting one another so all can thrive.

I daresay that's a collective experience for most community bankers, one so familiar that we almost take it for granted. But, too many Americans are in the dark about the community bank difference and the way it changes their community's potential. They don't realize the tremendous value in a community bank's ability to respond in times of need and crisis; they don't understand the resilience and flexibility that's afforded by working with a bank that is a true part of the community. They simply are unaware of the genuine difference a community bank relationship can make.

That's why it's important to tell our stories. If members of our community have not witnessed the community bank difference personally, they don't know what they're missing. When you're exposed to that impact over time, you see economic development in action — how people come together and how local deposits are used to support the greater good.

In today's landscape, there are lots of variables competing for our attention: industry change, regulatory pressures, competitive threats and more. But even with these factors at play, it's more important than ever for us to take a step back, remember why we do what we do and share that with the nation.

This is why ICBA is investing big in the future of our industry with the launch of a national campaign for community banks. The public awareness campaign, which has been two years in the making, officially launched at ICBA LIVE 2023. Through national advertising, media relations outreach, social media and more, we will differentiate community banks in the hearts and minds of Americans.

Through national advertising, media relations outreach, social media and more, we will differentiate community banks in the hearts and minds of Americans.

And, we're making it as simple as possible for you and your community bank to plug into the campaign so our reach can be even greater. With an ICBA member-only national campaign toolkit, you'll receive access to research and industry insights, along with turnkey deliverables like ads, press releases, social media posts and more that you can use in your local market. Visit [www.icba.org/national-campaign](http://www.icba.org/national-campaign) for more information and resources.

Because, as we continue to prove, we are most effective when we work together. So, I encourage you to join us as we educate the American public and our target audience of community-minded millennials and show them the community banking difference. I truly believe this national campaign is central to ICBA's mission of creating and promoting an environment where community banks flourish.

So, come along with us as we shine a light on community banking. Because now more than ever, it's our time to shine. ■



*Rebeca Romero Rainey is president and CEO at ICBA.*

*Connect with her at [rebeca.romerorainey@icba.org](mailto:rebeca.romerorainey@icba.org)*





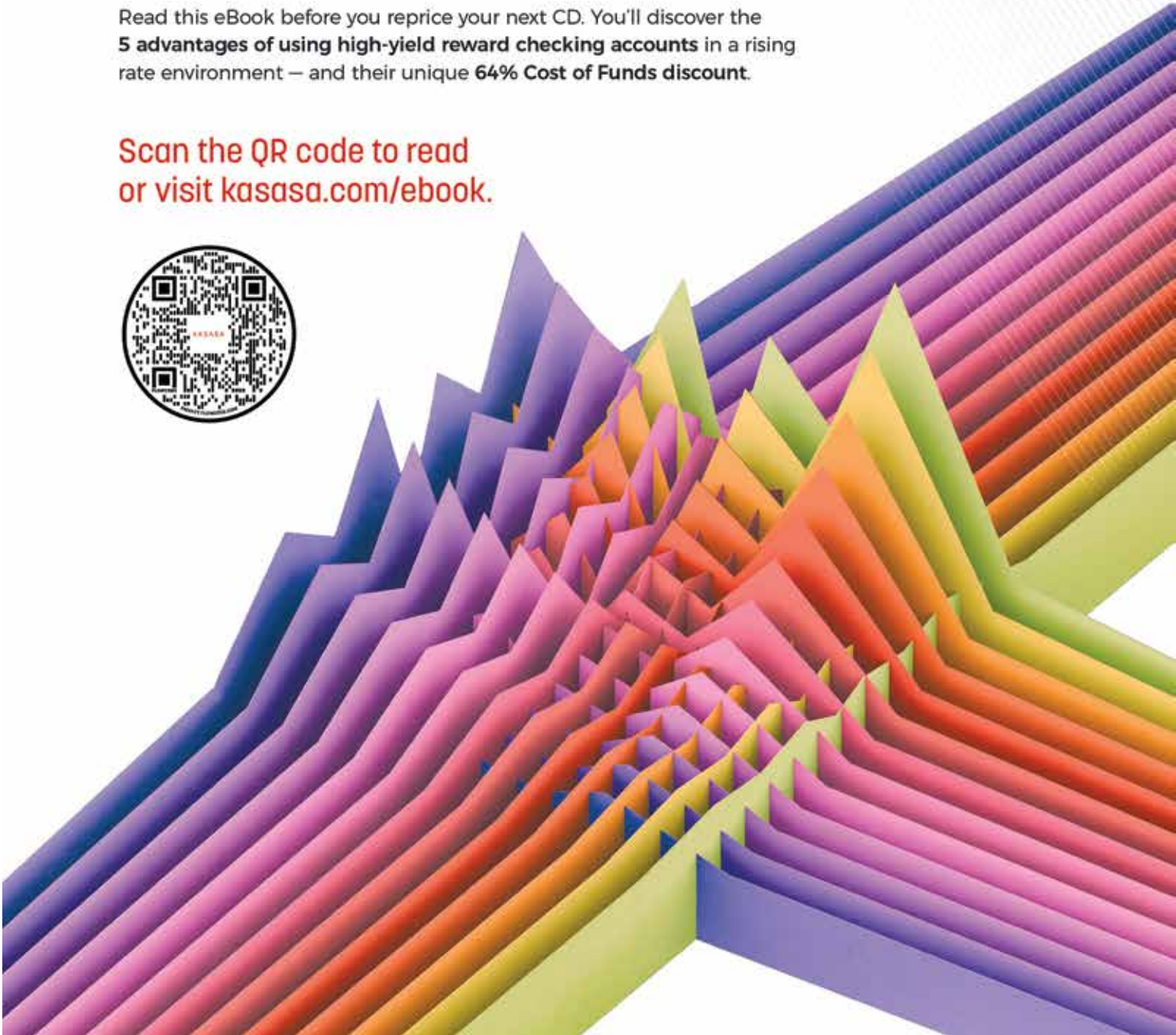
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# ILLINOIS BANKERS ATTEND ICBA LIVE

**N**early 90 community bankers and guests from CBAI member banks enjoyed ICBA LIVE in Hawaii this March. With almost 2,000 in attendance, it is the largest annual gathering of community bankers! When community bankers come together, we can do great things, and that was clearly evident at ICBA Live.

This year's convention theme, "Light the Fire. Light the Way," represented the enduring light of community banks that fuels ICBA's mission to create and promote an environment where community banks flourish.

Federal Reserve Governor Michelle "Miki" Bowman addressed the Council of Community Banking Association (CCBA) executives, which is chaired by CBAI President Craig Lounsberry. Governor Bowman also attended the Illinois state reception at the convention and spoke on the convention's main stage.

**Other general session speakers included:** Alex Sheen, founder of the "because I said I would" social movement; Jessica Kriegel,

chief people and culture officer at Culture Partners; and Garrett Brown and Colin Coggins, University of Southern California adjunct professors of entrepreneurship. ICBA Chairman Brad Bolton, ICBA Chairman-elect Derek Williams, and ICBA President and CEO Rebeca Romero Rainey also spoke.

During the immersive educational event, community bankers chose from more than 70 sessions and learning labs spanning six tracks encompassing digital innovation and transformation; management and strategy; risk, regulation and exams; lending and deposits; marketing and growth; and workforce development. The event also featured the ICBA ThinkTECH Alumni Showcase, where community bankers viewed product demos from select ICBA ThinkTECH Accelerator alumni.

Illinois community bankers hosted a state reception that welcomed over 120 community bankers and friends of community banking. Guests included attendees from the Federal Reserve, ICBA leadership and staff and friends of community banking from all across the U.S. ■

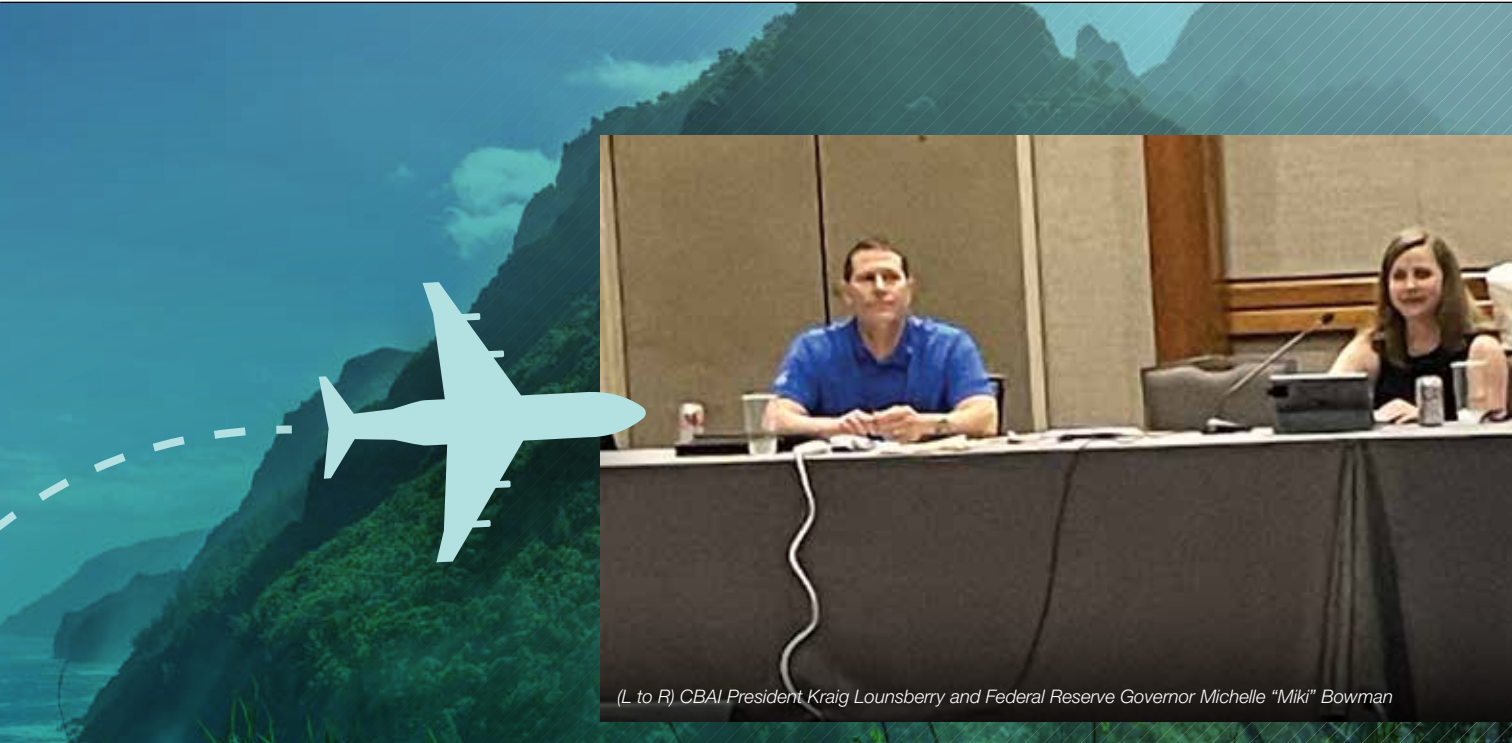
CBAI would especially like to thank the sponsors of our Illinois state reception and all those who made our state reception and CBAI participation at ICBA LIVE a great success.

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(L to R) CBAI President Kraig Lounsberry and Federal Reserve Governor Michelle "Miki" Bowman



(L to R) Mark Gould, Federal Reserve; Mark Field, Liberty Bank; Ken Montgomery, Federal Reserve



CBAI President Kraig Lounsberry chaired the Council of Community Banking Association (CCBA) meeting.



Thank you to the firms sponsoring our Illinois state reception.



Federal Reserve Governor Michelle "Miki" Bowman attended the Illinois state reception. (L to R) Mike Kelley, CBSC; Greg Ohlendorf, First Community Bank and Trust, Beecher; Governor Bowman; Kraig Lounsberry, CBAI

# How Community Bankers Demonstrate Resilience

Rafael DeLeon, Ncontracts

**W**hen Silicon Valley Bank (SVB) collapsed, it took everyone by surprise. On Monday, no one was worried about the \$200 billion-asset bank. By Friday, it was gone.

The time between SVB's collapse and when the government announced it would backstop all SVB deposits was a stressful time for everyone — including community banks that feared a flight of deposits to too-large-to-fail banks.

While the media fanned the flames of crisis, community banks gathered as scheduled for ICBA Live, the largest annual gathering of community banks. As an attendee, I had a front-row seat to how community banks responded to this historic event. It was a master class in resilience and calm.

## MY THREE TAKEAWAYS:

Community bankers stay level-headed. Community bankers have weathered a lot over the years. I'm not just talking about the subprime mortgage crisis, COVID-19 and The Great Recession — though that should be enough for any institution. The industry has adapted to high and low-interest rate environments and many leaders have experience navigating and learning from the S&L crisis of the 1980s.

That kind of longevity isn't accidental. Community bankers know that a measured response trumps an emotional one. They know that acting for the sake of taking action is never a good idea. Sometimes the best action is no action. The smart move is to take a step back and wait for more information.

In this case, the government moved swiftly to insure all deposits, quickly resolving most concerns.

Community bankers ask questions to assess risk. Part of staying calm is having the ability to assess information objectively. As events changed, community bankers asked questions to understand how unfolding events impacted their banks.

For example:

Is this likely to impact vendors? Answer: No. Once the government put the backstop into place, SVB customers were able to access deposits and engage in other normal banking activities making it unlikely that there would be any near-term vendor disruption.

How might this impact my customers? Answer: They might be worried. The average consumer has little understanding of deposit insurance while business customers might be nervous since they are likely to have more than the \$250,000 insured by the FDIC at their bank.

How does this impact financial modeling? It's too early to know, so don't act rashly. Wait to see how the situation unfolds.

What will this mean for regulation and exams? Once again, it's too early to know. What we do know is that after any financial disruption, both regulators and Congress tend to act and more regulations seem to follow. For now, institutions should review their internal control environment and ensure it is appropriate for the overall risk and risk tolerance of the institution. Large-scale issues like this tend to make examiners look harder at areas that haven't been touched on before, such as the experience and authority of your senior level personnel and board's ability to provide a credible challenge to management.

Community banks are trusted advisors. Community banks realized that spooked customers were a potential risk of SVB's failure, so they did what community banks do best: they connected with their customers. Speaking with bankers at ICBA Live, I learned that rather than lose deposits to too-big-to-fail banks, many community banks actually grew their deposits in the days after SVB's failure.

Why? Because they proactively reached out to customers to reassure them. Community bankers didn't hide. Knowing customers were nervous and worried, they acknowledged customer concerns and made themselves available to answer questions and offer guidance. They were a voice of reason when the media and other influencers sowed panic, and their customers trusted them.

I headed to ICBA Live expecting a lot of conversations about regulatory compliance, change management, risk management, cybersecurity and the struggle to find good talent. I didn't anticipate witnessing the real-time community bank response to the second-largest bank failure in U.S. history.

Concerned but calm. Decisive yet not reactionary. This group passed the test with a mature approach to risk management and resilience. ■

*Rafael DeLeon is senior vice president of industry engagement at Ncontracts, a CBSC Preferred Service Provider.*

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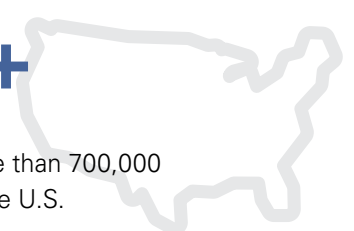
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Source: Independent Community Bankers of America (ICBA) | [icba.org](http://icba.org)

# CBAI'S 49<sup>TH</sup> ANNUAL CONVENTION & EXPO

CBAI is excited to announce its 49<sup>th</sup> Annual Convention & Expo, "The Greatest Spectacle in Banking," scheduled for September 21–23, 2023, at the JW Marriott in Indianapolis, Indiana.

## **CBAI FINTECH SHOWCASE POWERED BY THE ICBA THINKTECH ACCELERATOR**

CBAI and ICBA are excited to bring back the CBAI Fintech Showcase, powered by the ICBA ThinkTECH Accelerator! Experience live presentations from ThinkTECH Accelerator alumni, showcasing new technologies and opportunities for your bank to implement innovative new solutions. This session is designed to allow bankers to engage with early-stage fintech companies that focus on developing products and solutions specifically for community banks and/or their customers.

## **FRIDAY BUSINESS MEETING LUNCHEON**

CBAI members and guests hear more about the top regulatory, political and competitive issues confronting community banking today and what CBAI is doing about them. Association Chairman Doug Parrott, State Bank of Toulon, addresses the delegation on key events during his term, and Incoming Chairman Sheila Burcham, Bradford National Bank, Irvington, presents her views on the community banking profession looking forward. Also on the agenda, ICBA Vice Chair Jack Hopkins discusses significant issues pending in Congress. CBAI President Kraig Lounsberry provides an Association update, and CBAI Treasurer Jim Weast, Warren-Boynton State Bank, New Berlin, reviews the Association's financial position. The delegation also elects CBAI officers for the annual period commencing October 1, 2023. Awards for Outstanding CBAI Member, Service Provider of the Year, and Outgoing Chairman are announced at the luncheon, as well.



Don't miss out! Not only does this year's convention feature fun-filled and exciting social events, but it also offers countless networking opportunities and hard-hitting educational topics. Expert speakers on the hottest community-banking issues fill an education agenda featuring 15 break-out sessions. Visit our more than 80-booth exhibit hall crammed full of the latest products and services for community banks. Be sure to visit the ICBA ThinkTECH Accelerator Hub in the Exhibit Hall to learn about cutting-edge, innovative solutions hand-picked for community banks! Presented by ICBA, visit this unique space to meet ICBA ThinkTECH Accelerator fintech companies and learn more about how these providers can help your community banks offer enhanced products and services to address the ever-evolving needs of community banks and their customers.

Early-bird registration is open until June 30. To assist in the planning process, we ask that you reserve your hotel room and register for the 49<sup>th</sup> Annual Convention & Expo as soon as possible. There is no penalty to register early! For more information or to register, call Tracy McQuinn at 217/529-2265 or visit [www.cbai.com](http://www.cbai.com) today. ■

# CBAI'S ANNUAL "C" CONFERENCE

CBAI's Annual "C" Conference was held on February 22, 2023, at the Crowne Plaza in Springfield. This conference, developed for the C-level community banker, included inspiring and educational general sessions, concurrent sessions and opportunities to network with fellow community bankers. This annual event included nearly 60 attendees from community banks across the state. Those in attendance indicated the "C" Conference was "a wonderful opportunity to bring the whole C-level team together!"

The conference opened with Steve Thomas' presentation entitled, "Rethink Leadership: Navigating Through the Complexities of Human Weirdness." New this year, Greg Ohlendorf presented the session "Ok, I've Heard of Fintech, What Does Bank Do Now?" which included a presentation from Adlumin, Beauceron and BotDoc. After a networking lunch, bankers had the opportunity to attend breakout sessions geared toward their position at the bank. Jeffrey Caughron from The Baker Group provided the session "ALM and Investment Management — Transitions and Stress Relief for 2023." The conference ended with Steve Thomas' session, "The Leadership Gist!"

The Independent Community Bankers of America (ICBA) and SomerCor graciously sponsored this event!

Look in future issues of *Banknotes* for the date and information on the 2024 "C" Conference!!! ■



# SUMO Wrestling fundraiser



*Who will fight for the Foundation?*



*"Gritty"*



**Dan Graham**  
Flora Bank & Trust

*"Lethal"*



**Kraig Lounsberry**  
CBAI

*"Young Gun"*



**Cam Ohlendorf**  
First Community Bank  
and Trust, Beecher

*"Pretty Boy"*



**Doug Parrott**  
State Bank of Toulon

*"Tin Man"*



**Andy Tinberg**  
CNB Bank & Trust,  
N.A. Carlinville  
(Oak Forest)

*"Warrior"*



**Jim Weast**  
Warren-Boynton State  
Bank, New Berlin





**CBAI's Foundation for Community Banking scholarship program awards \$40,000 in scholarships every year. These scholarships are endowed solely by the donations of our community banking family. Needless to say, this is no small task. So it's time for something BIG.**

Six competitors have stepped up and are willing to “go big or go home” in an epic fundraising battle. Your donations determine which two individuals will raise the most funds and reach the final competition. Once the top two have been crowned, the “Fight for the Foundation” really begins. But this will not be just your everyday, normal encounter. The top two money-earners will battle it out — sumo-style.

They will take to the mat for all-out war — in giant, padded sumo suits. (The battle will take place using special sumo suits and helmets and a sumo wrestling mat.)

This highly-anticipated match-up will take place at CBAI's 49<sup>th</sup> Annual Convention & Expo at the JW Marriott in Indianapolis, Indiana, on Saturday, September 23, 2023. (For those unable to attend in person, the battle will be rebroadcast on CBAI's social media channels.)

Donations are being accepted now! CBAI's website will be periodically updated so you can follow the progress of your favorite competitor. Contributions will be accepted through June 30, 2023.

How do you make sure your competitor makes it to the final battle? Visit [www.cbai.com](http://www.cbai.com) for a donation form. Forms can be sent to Valerie Johnston, Foundation administrator, at [valeriej@cbai.com](mailto:valeriej@cbai.com). You can send in your individual donation, or collect donations from your bank as a whole and send in your total together. (Donations can be split to support multiple competitors.) Donations can also be made at CBAI's Spring Group Meetings or any live CBAI event. (Donations of \$20 or more will be individually recognized and will be eligible for credit card and invoice payment options.)

All proceeds benefit CBAI's Foundation for Community Banking Scholarship program. All donations are 100% tax deductible.

Who will take to mat and “Fight for the Foundation?” Battle lines have been drawn, but the choice is yours.

### **MEET YOUR COMPETITORS**

#### **Dan Graham, President/CEO, Flora Bank & Trust**

Hailing from Flora, IL, Dan “Gritty” Graham currently serves as CBAI's Southern Illinois regional vice chairman. He is a for-

mer two-time chair of the CBAI Communications Committee, which judges all Foundation essay contest entries.

#### **Kraig Lounsberry, President/CEO, CBAI**

Kraig “Lethal” Lounsberry takes to the mat as CBAI's president/CEO. With a 15-year tenure at CBAI under his belt, Lounsberry is a veteran fighter for the Foundation.

#### **Cameron Ohlendorf, Vice President —**

#### **Commercial, First Community Bank and Trust, Beecher**

Newcomer Cameron “Young Gun” Ohlendorf joined the Foundation Board in October, but he is quickly making a name for himself. Ohlendorf is currently serving as the chair of CBAI's Career Development Division.

#### **Doug Parrott, President/CEO, State Bank of Toulon**

CBAI Chairman Doug “Pretty Boy” Parrott has been a champion supporter of the Foundation since its inception. State Bank of Toulon currently makes weight as a Platinum-level donor.

#### **Andy Tinberg, EVP,**

#### **CNB Bank & Trust, N.A., Carlinville (Oak Forest)**

Andy “The Tin Man” Tinberg enters the competition as a CBSC Board member and Innovation Committee chair. CNB is another heavy-weight contributor to the Foundation, as one of only four Platinum-level donors.

#### **Jim Weast, President/CEO,**

#### **Warren-Boynton State Bank, New Berlin**

Hailing from New Berlin, IL, Jim “The Warrior” Weast serves as CBAI's treasurer. A member of the Foundation Board, Weast has no plans to throw in the towel on this competition.

Serving as emcee and referee of the event is Amy Thiede, executive vice president, Prairie Community Bank, Marengo, and chair of CBAI's Foundation for Community Banking Board.



“This fundraiser may be a little ‘out-of-the-box,’ but we were looking for a new, fun way to put the Foundation in the spotlight. Our main goal is to bring more attention and support to a great cause. Hopefully, this fundraiser will succeed at that, while having some fun in the process. We want to be able to continue to offer these scholarships for years to come, and the generosity of our members and associate members is critical to that mission,” said Thiede.

Established in 1996, the Foundation has bestowed an incredible \$600,000 in scholarships to deserving college-bound students since its inception. Additionally, more than \$70,000 has been awarded to CBAI member bankers to attend the Community Bankers School. The Foundation annually offers three types of scholarships, with more than \$40,000 allocated to students every year. A total of 31 annual scholarships are provided to high school seniors statewide through our essay contest, the children and grandchildren of community bankers, and Community Bankers School attendees.

The number of students benefiting from these scholarships since it began has surpassed 550! We want to continue the success of the Foundation and ensure that we can maintain the 31 annual scholarships for future generations.

As college tuition continues to increase dramatically, the need for these scholarships becomes even more essential. These statewide scholarships help deserving and hardworking young adults further their educations and develop into tomorrow’s leaders while sharing the community banking philosophy with students and communities.

Please help us continue to offer these invaluable scholarships by contributing to the Foundation’s spring fundraiser. Let’s have some fun for a great cause and make the Foundation the undisputed champion! ■

## Types of Foundation Scholarships

### CBAI Annual Scholarship Program

Via an essay-writing contest on a topic about community banking, high school seniors from all over the state compete. CBAI offers 11 \$1,000 scholarships, 12 \$500 scholarships, and one \$4,000 scholarship to the statewide winner — EVERY YEAR! There is no cost to your bank to participate!

### Scholarships for Children and Grandchildren of Community Bankers

SHAZAM®, Kasasa, and Community BancService (CBSC) Scholarships are given annually for \$1,000 per year for up to four years of higher education. Winners are chosen from banks that have pledged or donated a minimum of \$2,500 to the Foundation. Eligible students are children or grandchildren of community bank staff or directors or part-time community bank employees.

### Scholarships to the Community Bankers School

Four two-year scholarships for bankers to attend the Community Bankers School are available annually. Winners are chosen from banks that have pledged/donated a minimum of \$2,500 to the Foundation. They are endowed by the Federal Home Loan Bank of Chicago, THE BAKER GROUP, CBAI Career Development Division (CDD) and Howard & Howard Attorneys.

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# CBAI's Career Development Division Spring Meeting

**T**he Annual Spring Meeting of CBAI's Career Development Division (CDD) was held March 27–28, 2023, at the Chicago Marriott Oak Brook. The meeting attracted over 30 CDD members. The conference kicked off at Puttshack, where the bankers showed off their competitive spirit with the most interactive game of putt-putt golf played.

The morning of the 28<sup>th</sup> began with the popular networking session followed by Greg Ohlendorf, president and CEO of First Community Bank & Trust, Beecher, who kicked off the conference with his dynamic presentation entitled “Solving Real-World Problems with Fintech.” Beth Ziesenis, Your Nerdy Best Friend, presented her three general sessions the rest of the day, where she provided the members with her best tech finds and how to solve problems, easily, efficiently and effectively through tech-friendly apps and websites that are free or low cost.

The Business Meeting Luncheon was kicked off by CDD chairman Cameron Ohlendorf, First Community Bank & Trust, Beecher, who provided an update to all CDD members, reporting that the recruitment of members continues throughout the year. Bethany Dunham, Farmers National Bank, Griggsville, provided a healthy financial report. Doug Parrott, CBAI chairman and president/CEO of State Bank of Toulon, presented a CBAI association update along with an update from the most recent ICBA convention, which concluded the previous week.

CDD raised \$100 by conducting a “dress-down” day which benefitted CBAI's Foundation for Community Banking in honor of Cameron Ohlendorf's participation in an upcoming convention activity at CBAI's 49<sup>th</sup> Annual Convention & Exposition in Indianapolis in September.

A special thank-you goes to **The Baker Group** for their sponsorship of the conference.

## Save the Date!

CDD Fall Meeting  
October 16–17, 2023  
Location TBD ■





## Commercial Lending Institute **Meets for 2023 Session**



**T**he highly successful, three-day Commercial Lending Institute met March 7–9, 2023, at CBAI Headquarters in Springfield. Jeffery Johnson, president and founder of Bankers Insight Group of Atlanta, Georgia, led the instruction. Jennifer Beals and Wes Johnson from FORVIS also spoke at the institute. This institute graduated 17 students above and listed to the right. ■

### **COMMERCIAL LENDING INSTITUTE**

#### **Row 1 (L to R)**

Ian Leavitt, First National Bank and Trust Company, Clinton  
Karen Pelker, Community First Bank of the Heartland  
Baylee Hughes, CNB Bank & Trust, N.A., Carlinville  
Sara Bohlen, First State Bank of Forrest  
Wendy Sutton, First National Bank of Raymond

#### **Row 2 (L to R)**

Kameron Vinsel, The Peoples State Bank of Newton  
Jason Gibson, West Central Bank, Ashland  
David Blake, Tompkins State Bank, Galesburg  
Brady Eisenmann, Tompkins State Bank, Galesburg  
Nathan Parchman, Farmers & Merchants National Bank of Nashville  
Kyle Lindsey, Bank of Hillsboro

#### **Row 3 (L to R)**

James Duncan, CNB Bank & Trust, N.A., Carlinville  
Phil Dray, First State Bank of Forrest  
Hayden Creasy\*, Prairie Community Bank, Marengo  
Austin Keefer\*, Prairie Community Bank, Marengo  
Jeffery Johnson, Bankers Insight Group, Atlanta, GA

#### **Not Pictured**

Kati Denny, Anna-Jonesboro National Bank  
Lauren Lence, Anna-Jonesboro National Bank

*\*Denotes CDD member*

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563.526.3010



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CDD SPOTLIGHT

# ▶ QUESTIONNAIRE



**Julie Kamp**  
Customer Service Representative  
The Clay City Banking Co., Flora

**What do you find most challenging about your job?**

The most challenging aspect of my job is staying up to date with ever-changing rules and regulations.

**What do you find most rewarding about your job?**

The most rewarding part of my job is working with customers and meeting new people. Building a trusting relationship with my customers is very important to me.

**What quote most inspires you, and why?**

“If you don’t go after what you want, you’ll never have it. If you don’t ask, the answer is always no. If you don’t step forward, you’re always in the same place.”

— Nora Roberts

What this quote means to me: there is no success without action.

**How did you get involved with CBAI?**

I was honored to be a student at the CBAI Community Bankers School. I encourage anyone with a career in banking to attend. It is a great way to get a view into many different areas and departments of community banks. While at bankers’ school, I made some amazing friends, and they encouraged me to join CDD. CDD is a great way to create a networking group that you can call upon for advice. I recommend CDD to all bankers.

**What is your favorite initiative that your bank has implemented to support your community?**

The Clay City Banking Company is a foundational investor in the Clay County CEO program. CEO teaches leadership, creativity and encouragement. Entrepreneurship education seeks to prepare youth to be responsible, enterprising individuals who become entrepreneurs or entrepreneurial thinkers and contribute to economic development and sustainable communities. This is Clay County’s first year in this program. It is great to see it succeed.

**If you weren’t in banking, what would you be doing, and why?**

I’m a momma to five kids and a nana to two amazing grandchildren. I would focus all my time on my kids and grandkids. Time flies by so quickly. My kids and grandkids are my pride and joy. ■

# In the loving memory of

## Gordon D. Honegger & Richard A. Loundy



**Gordon D. Honegger**, 82, of Morton, Illinois, passed away peacefully on February 18, 2023, at the OSF Richard L. Owens Hospice House in Peoria, Illinois, after a brief illness. He was born on December 13, 1940, in Forrest, Illinois, to Samuel and Leah (Rieger) Honegger. On June 27, 1964, he married Jean Ann Martin in Forrest. On September 26, 1971, he was baptized, along with Jean Ann, in Carbondale.

He is survived by his wife of 58 years, **Jean Ann**; son, **Andy** (Cindy) Honegger of Morton; and daughter, Dr. Molly Honegger (Dr. Steve Hesseltine) of Oakland, California; grandchildren, Sarah Honegger, Katie Honegger, Sophia Hesseltine and Sienna Hesseltine; one brother, Sam (Judy) Honegger of Albuquerque, New Mexico; one sister-in-law, Kathy Honegger, of Fairbury, Illinois; and one brother-in-law, Roger Jones of Hilton Head, South Carolina.

He was preceded in death by his parents; his brothers, Lyle Honegger and Jerry Honegger; sisters-in-law, Nancy Honegger and Sherry Martin.

While in hospice, Gordon told his family that he had a “terrific life” and was “at peace.”

Gordon did indeed have a terrific life. He was raised on an Illinois farm, and learned the value of hard work. He had two loving parents. Growing up in a family of four brothers, Gordon being the third, he was immersed in the environment of a family business. Gordon had a passion for learning, earning his finance degree at his beloved University of Illinois, his MBA at Northwestern University, and his Ph.D. at Purdue University. He traveled the world extensively with Jean Ann and his family. Gordon treasured and supported his Morton community. He loved his work and was successful at it, yet remained modest. Gordon positively impacted the lives of many people. And most of all, he had a long, wonderful marriage and loving family, who knew him as “Grampy” and with whom he was able to spend much quality time in both business and leisure.

Gordon’s name is synonymous with **Morton Community Bank**. He and Jean Ann, partners in both life and business, lead the bank on an amazing journey that will continue forward. Gordon was truly blessed and thankful to be able to do the work that he loved, with people that he loved every day. He was also blessed to be able to be active right up to his illness, still working at the bank just a few weeks prior to his passing. His family would like to acknowledge all the special friends and employees, active and retired, of the bank, who were so special to Gordon, whom he loved dearly. We also would like to recognize, in particular, the members of the bank’s board of directors, now and over the years, whose friendship and comradery meant so much to him. ■



**Richard A. Loundy**, age 87, passed away on March 28, 2023. Richard was a former chairman of the board of **Devon Bank, Chicago**, where he was an executive for more than 50 years. Devon Bank was a charter member of CBAI and Richard served as a second-generation CBAI Board member. His son, **David Loundy**, currently serves on the CBAI Board as its only third-generation member. He was

the beloved husband of 60 years to Donna, nee Winthrop; cherished father of Dan (Katrina) Loundy and David (Christina) Loundy; and loving grandfather of Ari, Ronen, Alex, Elan and Sam. He was the dear brother of Joseph Loundy and the late Marion Loundy. Richard was involved with many philanthropic and professional organizations including Family Matters, Beth Emet Synagogue, The Independent Community Bankers Association of America (ICBA), The Ark and Devon North Town Chamber of Commerce. With his wife, Donna, he co-chaired Israel Bonds of Metropolitan Chicago. ■

# Member News

**Joseph Monahan**, chairman of the board at **Arcola First Bank**, recently celebrated 50 years in community banking. Monahan was recognized with an award from CBAI in honor of his remarkable accomplishment.



(L to R) Tim Mooney, vice president of business development, Bridget Monahan, director, Joseph M. Monahan, chairman, Dale Boyer, president & CEO, Maureen Dehond, Joseph's daughter

**First National Bank and Trust Company, Clinton**, was recently awarded "Large Business of the Year" for the second year in a row at the Clinton Area Chamber of Commerce annual dinner. Additionally, First National Bank and Trust Company President **Josh Shofner** was recognized for his six years of service on the chamber board, which included two years as chamber board president.

After 18 years of service, **Dr. Thomas "Tom" Dawdy** has retired from the **Bradford National Bank** board of directors.

**Matt Rogers, Itasca Bank & Trust**, has been promoted to vice president, technology officer. Rogers' impact on the bank and the future of the bank's technology continues to grow. Rogers started in the Operations Center in 2015 as an operations specialist and soon became the department manager. He was then promoted to AVP and technology officer.

**BankORION** recently announced the retirements of long-time employees **Timothy J. Fritz**, senior vice president and chief lending officer, and **Mark A. Johnson**, vice

president (Cambridge) from the bank in April. Fritz joined BankORION on April 1, 1983, as a farm representative. His retirement date coincides with his 40<sup>th</sup> Anniversary with BankORION. Johnson joined the bank over 29 years ago in December of 1993 when Peoples National Bank of Cambridge was acquired by BankORION.

The board of directors of BankORION and its parent company, Orion Bancorporation, Inc., also announced the promotions of **Grant Redpath** to commercial loan officer, **Hannah M. Robinson** to agricultural and commercial loan officer, **Kylie M. Vandersnick** to agricultural and commercial loan officer, and **Dean M. Kraus** to vice president and chief lending officer. ■



## Nominations for the Excellence and Innovation FORVIS Award are Now Being Accepted!

Nominations are being taken for the 2023 Excellence & Innovation FORVIS Award, presented by CBAI and the accounting firm of FORVIS. The purpose of the award is to recognize banks with an outstanding, innovative product/service or program. Your bank does not need to be a FORVIS client to enter. Nominations are due at the CBAI headquarters no later than Friday, June 2, 2023.

Last year, the winner was The First National Bank in Tremont. This year, your bank could be the winner! Enter your bank now!

You can find the nomination form at [www.cbai.com](http://www.cbai.com) or send an e-mail to the CBAI Department of Communications at [cbacom@cbai.com](mailto:cbacom@cbai.com). We hope to receive your nomination soon!

## Welcome Members

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David Dodson, President/CEO

Signature Bank, Rosemont  
Mick O'Rourke, President/CEO

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## Foundation Report

Board and committee members of the CBAI corporate family donating travel expenses to the Foundation are **Jennifer Beard**, **Farmers State Bank, Elmwood**; **Jeff Bonnett**, **Havana National Bank**; **Sheila Burcham**, **Bradford National Bank**; **Travis Clem**, **South Porte Bank, Marion**; **Shawn Davis**, **CNB Bank & Trust, N.A., Carlinville**; **Kevin Day**, **State Bank, Waterloo**; **Dan Graham**, **Flora Bank and Trust**; **Mary Jo Homan**, **First National Bank in Pinckneyville**; **James Lampe II**, **Germantown Trust & Savings Bank**; **Chad Martin**, **Goodfield State Bank**; **Michael Radliff**, **FNB Community Bank, Vandalia**; **Ken Scott**, **Preferred Bank, Casey**; and **Jim Weast**, **Warren-Boynton State Bank, New Berlin**.

The Foundation received \$210 from CBSC and CBAI board members as a result of the "dress-down" board meeting in February. ■

## Missed an edition?

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## MAY 2023

- 1 Group 10 Meeting — Annbriar Golf Course, Waterloo
- 2 3<sup>rd</sup> Quarterly CBC Program — Crowne Plaza, Springfield
- 2 New Accounts Series: Minor Accounts Options & Transactions 🗣️
- 2 Group 11 Meeting — Effingham Country Club
- 2 CBAI's 2023 Executive Leadership Academy — Live via Zoom
- 3 Group 12 Meeting — Kokopelli Golf Club, Marion
- 3 3<sup>rd</sup> Quarterly CBC Program — Chicago Marriott, Naperville
- 3 HR Group E — Shazam Education Center, Springfield
- 3 Safe Deposit Security, Disasters, Compliance & Legal Issues Including SCRA — Live E-Classroom Seminar via Zoom
- 3 BSA Officer Part 3: BSA/AML Deep Dive for the New BSA Officer 🗣️
- 4 CEO Forum Group IV — Starved Rock Lodge, Utica
- 4 HR Group D — Drury Hotel, Mt. Vernon
- 5 HR Group B — Shazam Education Center, Springfield
- 5 CEO Forum Group VI — CBAI West Conference Room, Springfield
- 8 Group 9 Meeting — Jacksonville Country Club
- 8 Senior Lender Group V — Chicago Marriott, Naperville
- 9 Group 7 Meeting — Crestwicke Country Club, Bloomington
- 9 Senior Lender Group II — Shazam Education Center, Springfield
- 9 Beginner ACH — CBAI West Conference Room, Springfield
- 9 Liability with ACH Death Notification Entries (DNEs) & Reclamations 🗣️
- 10 Senior Lender Group I — Shazam Education Center, Springfield
- 10 CEO Forum Group II — Drury Hotel, Mt. Vernon
- 10 High-Risk Account Holders & Services 🗣️
- 11 Senior Lender Group III — Shazam Education Center, Springfield
- 11 HR Group A — Shazam Education Center, Springfield
- 11 Consumer Real Estate Loans: Step-by-Step 🗣️
- 12 Senior Lender Group IV — Shazam Education Center, Springfield
- 12 CEO Forum Group V — Chicago Marriott, Naperville
- 12 HR Group C — Grizzly Jack's Grand Bear Resort, Utica
- 12 Branch Manager Group B — Grizzly Jack's Grand Bear Resort, Utica
- 14–17 CBAI Call on Washington — Renaissance Washington, D.C. Downtown
- 16 Cybersecurity Threats, Trends & Proactive Strategies for Financial Institutions — Shazam Education Center, Springfield

- 16 Credit Card Compliance: Issuance, Changes, Statements, Errors & More 🗣️
- 17 Cybersecurity Threats, Trends & Proactive Strategies for Financial Institutions — Chicago Marriott, Naperville
- 17 BSA/AML — SHAZAM Education Center, Springfield
- 18 Loan Documentation for Administrators & Lenders — Shazam Education Center, Springfield
- 18 Fraud Series: Managing Faster Payments Risk & Fraud 🗣️
- 18 Business Writing Boot Camp, Including Critique of Your Own Writing Sample 🗣️
- 22 Group 3 Meeting — Lake Carroll Golf Course, Lanark
- 22 CFO Forum Group II — Shazam Education Center, Springfield
- 22 Section 1071 Final Rule Highlights & Effective Dates 🗣️
- 23 Group 5 Meeting — Soangetaha Country Club, Galesburg
- 23 Marketing Group A — CBAI West Conference Room, Springfield
- 23–24 Reg Z University — Shazam Education Center, Springfield
- 23 CECL: What Auditors & Regulators Will Expect 🗣️
- 24 Marketing Group B — CBAI West Conference Room, Springfield
- 24 Designing Right-Size Risk Assessments
- 25 Marketing Group C — CBAI West Conference Room, Springfield
- 25 CFO Forum Group I — Shazam Education Center, Springfield
- 30 The Digital Dozen: 12 Digital Strategies You Should Be Using Today 🗣️
- 30 ACH Basics for Operations Staff 🗣️
- 31 Group 1 & 2 Meeting — Wrigley View Rooftop, Chicago
- 31 CEO Forum Group I — Shazam Education Center, Springfield

## JUNE 2023

- 1 CEO Forum Group III — Shazam Education Center, Springfield
- 2 Operations/Technology Group B — Chicago Marriott, Naperville
- 6 HR Employment Law Seminar — Shazam Education Center, Springfield
- 6 Adding the “Wow Factor” to Credit Analysis — CBAI West Conference Room, Springfield
- 6 Compliance Management Systems 🗣️
- 7 Your Trust Department from a Regulator's Perspective — Shazam Education Center, Springfield
- 7 Branch Managers & Head Tellers: Managing the Critical Aspects 🗣️

## JUNE 2023 CONTINUED

- 8 Operations/Technology Group E** — Grizzly Jack's Grand Bear Resort, Utica
- 8 Creating a Seamless Accountholder Experience: Culture, Service, Retention** 🗣️
- 12 Group 6 Meeting** — Spring Lake Country Club, Quincy
- 12 Section 1071: Developing a Data Collection Process Under the Final Rules** 🗣️
- 13 Operations/Technology Group D** — Drury Hotel, Mt. Vernon
- 13 Top 10 Hot Spots on Compliance Exams** 🗣️
- 15 CBAI & CBSC Board Meetings** — Shazam Education Center, Springfield
- 15 Advertising Compliance: Web, Text, Print, TV & Radio** 🗣️
- 20 Group 4 Meeting** — The Oaks at River's Edge, Pontiac
- 20 Debt Resolution Series: Intermediate Collector: Refining Collections Skills** 🗣️
- 21 Operations/Technology Group A** — Shazam Education Center, Springfield
- 21 Operations/Technology Group C** — Shazam Education Center, Springfield
- 21 FFIEC Cybersecurity Assessments: Recent Findings & Recommendations** 🗣️
- 22 CEO Forum Group VIII** — Shazam Education Center, Springfield
- 22 Nonperforming Employees: Managing & Documenting** 🗣️
- 23 Introduction to Commercial Lending** — Chicago Marriott, Naperville
- 23 Seminar for the Community Bank Attorney** — Shazam Education Center, Springfield
- 26 Group 8 Meeting** — Mattoon Country Club
- 26 Recent Overdraft Cases Before the CFPB** 🗣️
- 27 Branch Management for New Leaders** — Shazam Education Center, Springfield
- 27 Consumer Real Estate Appraisal Reviews** 🗣️
- 28 Reg CC Update, Review, RDC & Reg D** 🗣️
- 29 Handling Consumer Complaints & Disputes Fairly & Accurately** 🗣️



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jennyd@cbaicom or 217/529-2265

## Interest Rate Risk and Investment Strategies Seminar

August 7, 2023 | Springfield, IL  
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This seminar will examine the challenges now faced by CEOs, CFOs, and investment officers who must navigate the next phase of these uncharted waters. Join us for an in-depth discussion of the following topics:

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- **The Fed's Next Moves** — Update on the rate outlook and likely next steps for Federal Reserve monetary policy
- **Interest Rate Risk** — How to ensure you are prepared for uncertain balance sheet challenges and a constantly changing regulatory focus
- **Liquidity Risk Management** — Tools and best practices for managing liquidity risk
- **Investment Portfolio Strategies** — Adapting your strategy and finding the best relative value for the rate environment
- **MBS/CMO Market** — Balancing prepayment and extension risk in a changing environment for mortgage securities
- **Municipal Market Update** — Thoughts and strategies on managing municipal credit risk and finding the best relative value

### AGENDA

#### Sunday, August 6

##### Saputo's

Cocktails 6:00 pm

Dinner 7:00 pm

#### Monday, August 7

Breakfast 7:30 am

Seminar 8:30 am

Lunch 11:30 am

Golf 12:30 pm

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